BVM CONSULTING

POLICY & REGULATORY ADVISORY · INDIA

hello@bvm.consulting
www.bvm.consulting
Mumbai & National Capital Region (NCR)

Indian policy and regulation, read from both sides of the table.

BVM Consulting advises foreign investors, funds, family offices, and multinational leadership teams on how Indian policy, statutory regulation, and government decisions affect investments: before the deal, through ownership, and at exit.

LEADERSHIP RECORD — ANAND VIJAY JHA (FOUNDER & CEO)

28 Years Across Government, Regulation & Global Corporate Affairs: Anand brings the unique combination of having served inside the Indian civil service and directed public policy inside leading international operating enterprises in India.

- **Government of India (1998–2018):** Indian civil service, 1998 batch Railway services; Competition Commission of India (CCI); Ministry of Railways. Voluntary retirement in 2018.
- **Walmart India:** Chief Corporate Affairs Officer.
- **United Breweries / Heineken:** Senior Vice President & Chief Corporate Affairs Officer.
- **Blackstone:** Managing Director, Political, Legislative & Regulatory Risk.
- **Visa:** Vice President & Head of Government Affairs, India and South Asia (until October 2026).
- **Academic Credentials:** LLM, Durham University · MBA, FMS, University of Delhi · Corporate affairs executive development, University of Oxford.

OUR PRACTICE AREAS

01. Private Equity & Venture Capital

Pre-deal policy and FDI risk review, approval pathway mapping before federal and state authorities, transaction clearances before the Competition Commission of India (CCI), and portfolio policy monitoring.

02. Operating Portfolio Companies

Counsel for management teams dealing with statutory circulars, ministry notice consultations, compliance directives, and corporate affairs function structuring.

03. Family Offices & Principals

Confidential direct briefings and unconflicted second opinions for global family office principals evaluating direct commitments, co-investments, and joint ventures in India.

04. Multinational Corporations

Strategic route-to-market advisory and the proven four-stage establishment framework (Assess, Design, Prepare, Launch & Grow) for building and expanding in India.

ENGAGEMENT FORMATS

Focused Diagnostic
2 to 4 week intensive evaluation of a transaction, regulatory notice, or sector policy for investment committees.

Defined Project
Targeted 3 to 12 month mandate navigating transaction clearances, market establishment, or licensing sequences.

Advisory Retainer
Ongoing strategic counsel for fund partners, boards, and principals managing multi-year India holding periods.

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